

# Executive Certificate in Aircraft Leasing and Financing

## 行政人員證書《飛機租賃及融資》

The programme aims to equip students with a solid foundation of, and knowledge of the latest developments in, aircraft leasing and financing. It deals with different aspects of aircraft leasing and financing with a focus on the practical features, including an introduction to the Hong Kong aircraft leasing and financing market.

### Module 1: Principles of Aircraft Leasing and Financing (21 hours)

- Introduction to the aviation industry and its growth projections
- Fundamental concepts of leasing
- Aircraft nationality and rights registration
- Purchase and leasing of aircraft
- Aircraft trading
- Lease financing of aircraft
- Commercial debt financing of aircraft
- Export credit financing of aircraft
- Tax lease financing of aircraft
- Capital market structures in aircraft financing
- Financial statement analysis for aviation
- Financial modeling aircraft leasing and financing
- Airline performance and credit risk
- Overview of air services development and its regulatory framework
- Double taxation treaty network
- Concessionary tax regime
- Legal aspects of aircraft leasing and financing
- Analysis of key terms in aircraft leases
- Technical aspects of aircraft leases
- Aviation insurances and key clauses
- Claims management in aviation insurances

### Module 2: Aircraft Leasing and Financing in Practice (9 hours)

- Aircraft leasing and financing business in practice
- Case studies in aircraft leasing and financing
- Managing an aircraft throughout its life cycle
- Aircraft portfolio management
- Opportunities and challenges for aircraft leasing and financing in Hong Kong

#### Programme Structure

One individual assignment for each module.

Executive Certificate will be conferred to candidates who have achieved at least 70% attendance as well as attain pass grades of the programme.

#### Entry Requirement

Applicants shall hold:

- a bachelor's degree awarded by a recognized University or equivalent; or
- an Associate Degree/ a Higher Diploma or equivalent, and have at least 2 years of relevant work experience.

Applicants with other qualification and substantial senior level work experience will be considered on individual merit.

#### Course Fee

\$6,000 per programme

#### Programme Delivery

Medium of Instruction: English

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We partnered with The Hong Kong Aircraft Leasing and Aviation Finance Association (HKALA) and the lecturers are from, or recommended by, HKALA.

The Hong Kong Aircraft Leasing and Aviation Finance Association was founded in June 2017 to promote the development of the aircraft leasing and finance industry. HKALA's members include key international and domestic lessors, lessees, banks and other financial institutions, investors, law firms, accounting and tax advisory firms and other service providers involved in the aircraft leasing and finance industry. HKALA seeks to be a united force in the industry that strives to enhance Hong Kong's status as an international aviation and financial centre.

**Venue: HK Island Campus**



Hong Kong Aircraft Leasing and  
Aviation Finance Association  
香港飛機租賃和航空融資協會

### Application Procedure

Submit the following to enrolment centres

- Application form
- HKID copy
- Application fee HK\$150 (non-refundable)
- Copy of academic/ professional qualification

### Programme Enquiries

Telephone: 2975 5767

Fax: 2861 0278

Email: [ecalf@hkuspace.hku.hk](mailto:ecalf@hkuspace.hku.hk)

Website: <http://hkuspace.hku.hk/>

(Search words: EP166A)



### Application Deadline

7 days before programme start date

## Enrolment Centres

### Admiralty Learning Centre [ADC]

3/F, Admiralty Centre,  
18 Harcourt Road, Hong Kong  
(Exit A, Admiralty MTR Station)  
3761 1111

### Fortress Tower Learning Centre [FTC]

14/F, Fortress Tower, 250 King's  
Road., North Point, Hong Kong  
(Exit B, Fortress Hill MTR Station)  
3762 0888

### HPSHCC Campus [HPSHCC]

1/F, HPSHCC Campus,  
66 Leighton Road,  
Causeway Bay, Hong Kong  
3923 7171

### Island East Campus [IEC]

2/F, 494 King's Road,  
North Point, Hong Kong  
(Exit B3, North Point MTR Station)  
3762 0000

### HKU Campus [HKUC]

3/F, T.T.Tsui Bldg.  
The University of Hong Kong  
Pokfulam Road, Hong Kong  
2975 5680

### Kowloon East Campus [KEC]

1/F, 28 Wang Hoi Road,  
Kowloon Bay, Kowloon  
(Exit B, Kowloon Bay MTR Station)  
3762 2222